

DAIKIN / TCPN Contract #: R150505

TCPN PROPOSAL #: R150505-OH-10307

PROJECT: Galion City School District - BAS Upgrade and System Optimization

DAIKIN SALES REP: Eric Swain

DATE: 5/24/2016

<u>EQUIPMENT</u>	DESCRIPTION	MODEL	LIST	TCPN MULT.	TCPN SELL PRICE
			\$ -	0.0000	\$ -

<u>LABOR</u>	DESCRIPTION	TCPN LABOR CLASSIFICATION	LABOR RATE / HR	HRS	
	Daikin Technical Support, TechIII	HVAC Commerical A/C Technician	\$ 151.00	152	\$ 22,952.00
	Daikin Project Management	Project Manager	\$ 207.69	80	\$ 16,615.20
	Daikin Project Admin	Project Administrator	\$ 207.69	88	\$ 18,276.72
	Daikin FOB Inspection	HVAC Field Supervisor	\$ 189.00	16	\$ 3,024.00
	Subcontractor (MBC) Labor	HVAC Commerical A/C Technician	\$ 151.00	707	\$ 106,757.00

<u>MISCELLANEOUS MATERIAL</u>	DESCRIPTION	COST	TCPN Markup	
	Subcontractor (MBC) materials	\$ 22,408.00	1.33	\$ 29,802.64
	Travel (19 trips @ 200 miles each)	\$ 2,280.00	1.33	\$ 3,032.40
	Contingency	\$ 2,130.88	1.33	\$ 2,834.07
	Risk	\$ 2,130.88	1.33	\$ 2,834.07
	Bond	\$ -	1	\$ -

SUB-TOTAL: \$ 206,128.10

Sales Tax \$ -

TOTAL TCPN SELL PRICE: \$ 206,128.10

ACTUAL SELL PRICE: \$ 198,000.00

Bond \$ -

Sales Tax \$ -

ACTUAL SELL PRICE W/SALES TAX & BOND: \$ 198,000.00