

Wyandot Crawford Health Benefits Consortium

State of the Consortium 2020 Year End Summary

Presented by: Kimberly Bond Date: May 27, 2021



Year End Review

- Recent History & Current State of Consortium
- Plan Costs
 - 2016-2020 Medical Trends
 - Prescription Drug Review
 - Health Status Trends
 - Preventive Care
 - Summary of Plan Costs
- Future Considerations



Significant Changes

- Surcharge applied on district plans remaining after 1-1-16
- Changed Stop Loss from Medical Mutual to SunLife
- Implemented Rx Cost Management Programs 1-1-2019

 Prior Authorization
 Step Thereaut
 - Step Therapy
- Increased HDHP Deductibles per Federal Guidelines
- Eliminated all Common Plans
- COVID-19



Plan history and trends RATE INCREASES

| Effective Date | Medica | I & Rx Rate Increases |
|----------------|--------|--|
| 1/1/2016 | 3% | + 10% Surcharge on District plans |
| 1/1/2017 | 4.8% | All Common Plans, surcharge remains |
| 1/1/2018 | 8% | All Common Plans, surcharge remains |
| 1/1/2019 | 11% | All Common Plans, 50% surcharge |
| 1/1/2020 | 5.45% | All Common Plans, 50% surcharge |
| | 3% | No Common Plans |
| 1/1/2021 | | Utilize Reserve to offset low increase |

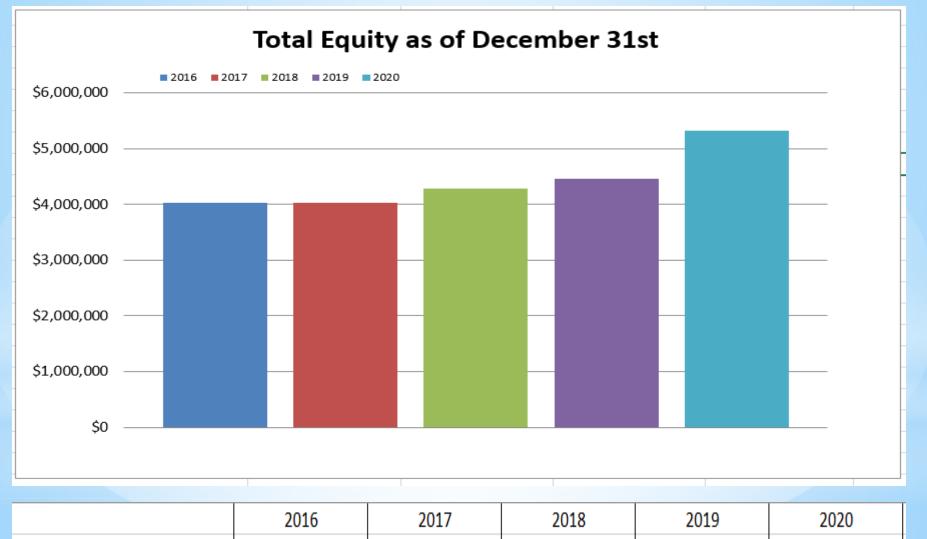


Total Reserve and Trust Equity \$

4,027,740

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Plan history and trends Reserve and Trust Equity



4,027,440

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4,277,845

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4,463,895

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5,319,752

Plan history and trends



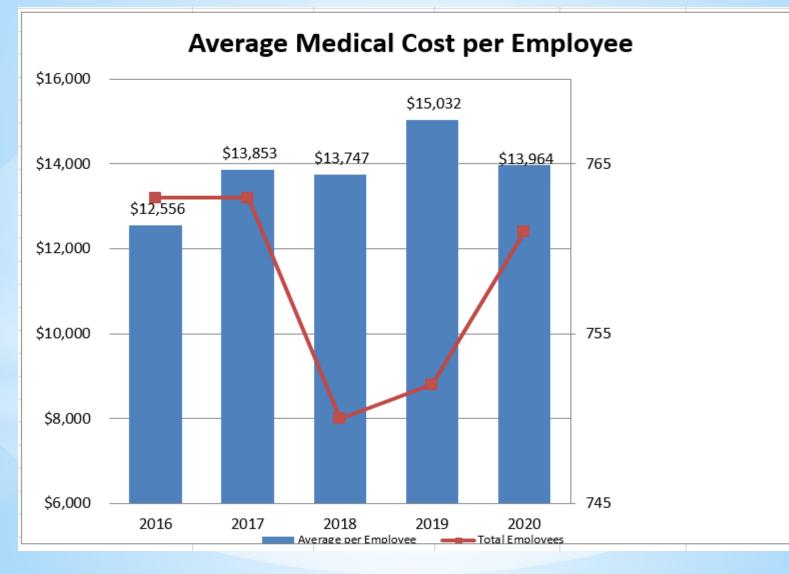
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Kaiser Family Foundation Health Plan Benchmarks

| Project Period | Benchmark |
|-------------------------|-------------|
| 01/01/2016 - 12/31/2016 | \$16,454.14 |
| 01/01/2017 - 12/31/2017 | \$16,803.88 |
| 01/01/2018 - 12/31/2018 | \$17,853.40 |
| 01/01/2019 - 12/31/2019 | \$19,130.37 |
| 01/01/2020 - 12/31/2020 | \$19,302.09 |

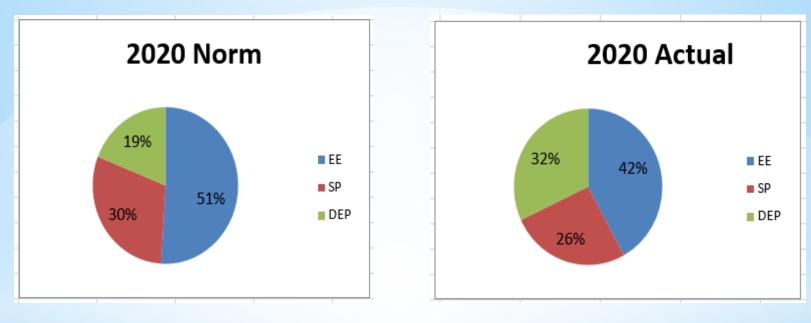


Plan history and trends NET MEDICAL COST TREND





Plan history and trends CLAIMS DISTRIBUTION

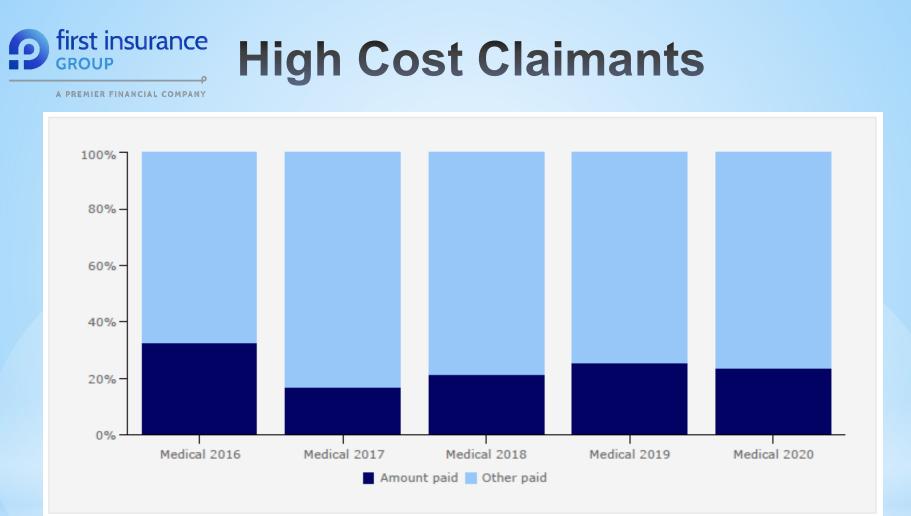


| | Norm | 2020 | 2019 | 2018 | 2017 | 2016 |
|-----|------|------|------|------|------|------|
| EE | 51% | 42% | 37% | 36% | 48% | 35% |
| SP | 30% | 26% | 31% | 37% | 26% | 21% |
| DEP | 19% | 32% | 32% | 27% | 26% | 44% |



Participation in Consumer Driven Plan – HDHP H.S.A.

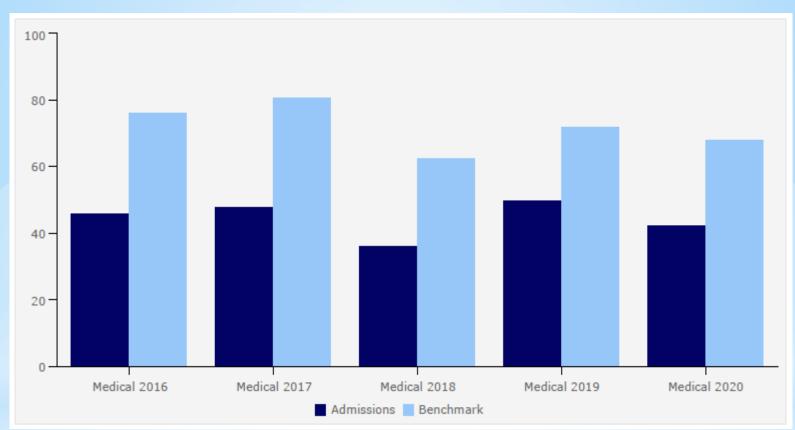
| | Plan C | All Plans | % |
|------|--------|-----------|------------|
| 2016 | 50 | 763 | 7% |
| 2017 | 66 | 765 | 9 % |
| 2018 | 73 | 751 | 10% |
| 2019 | 83 | 760 | 11% |
| 2020 | 91 | 761 | 12% |
| 2021 | 91 | 760 | 12% |



| Project Name | Project Period | Amount Paid | Total Amount Paid | % of Total Paid |
|--------------|-------------------------|----------------|-------------------|-----------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | \$3,457,106.51 | \$10,543,137.85 | 32.79% |
| Medical 2017 | 01/01/2017 - 12/31/2017 | \$1,567,085.89 | \$9,215,452.27 | 17.00% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | \$2,064,908.19 | \$9,667,339.89 | 21.36% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | \$3,214,337.15 | \$12,663,522.04 | 25.38% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | \$2,677,829.23 | \$11,375,585.06 | 23.54% |



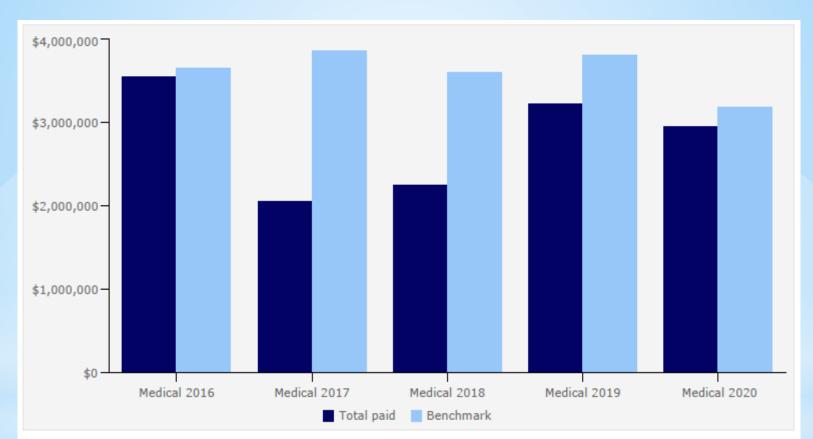
Inpatient Admissions per 1000



| Project Name | Project Period | Admissions | Benchmark | % Over/Under |
|--------------|-------------------------|------------|-----------|--------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | 45.96 | 76.16 | -39.66% |
| Medical 2017 | 01/01/2017 - 12/31/2017 | 47.62 | 80.45 | -40.81% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | 36.23 | 62.38 | -41.93% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | 49.76 | 71.78 | -30.67% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | 42.34 | 67.85 | -37.60% |



Inpatient Admissions Total Paid



| Project Name | Project Period | Total Paid | Benchmark | % Over/Under |
|--------------|-------------------------|----------------|----------------|--------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | \$3,544,114.05 | \$3,649,129.96 | -2.88% |
| Medical 2017 | 01/01/2017 - 12/31/2017 | \$2,049,319.89 | \$3,857,526.22 | -46.87% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | \$2,248,476.35 | \$3,601,479.25 | -37.57% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | \$3,218,121.11 | \$3,807,763.15 | -15.49% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | \$2,945,269.76 | \$3,184,031.07 | -7.50% |

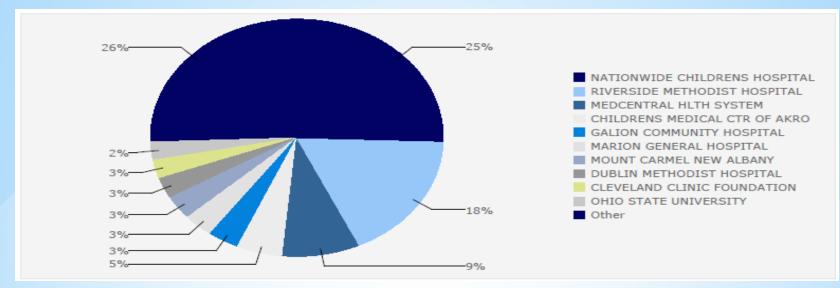


ER Visits per 1000





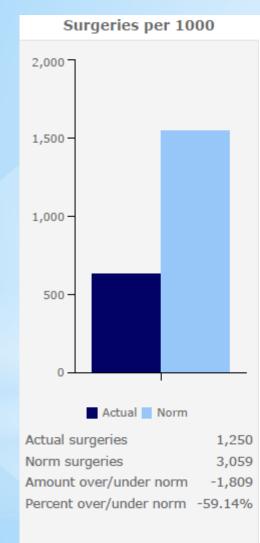
Inpatient Provider Utilization



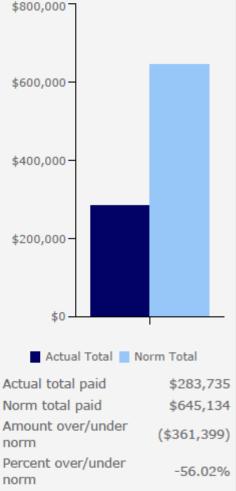
| Inpatient Provider | Network | Number of Admits | Total Paid | Percent of All Paid |
|-------------------------------|---------|------------------|------------|---------------------|
| NATIONWIDE CHILDRENS HOSPITAL | Yes | 6 | \$750,469 | 25.48% |
| RIVERSIDE METHODIST HOSPITAL | Yes | 2 | \$515,992 | 17.52% |
| MEDCENTRAL HLTH SYSTEM | Yes | 17 | \$252,096 | 8.56% |
| CHILDRENS MEDICAL CTR OF AKRO | Yes | 2 | \$149,366 | 5.07% |
| GALION COMMUNITY HOSPITAL | Yes | 7 | \$101,167 | 3.43% |
| MARION GENERAL HOSPITAL | Yes | 6 | \$97,193 | 3.30% |
| MOUNT CARMEL NEW ALBANY | Yes | 1 | \$95,050 | 3.23% |
| DUBLIN METHODIST HOSPITAL | Yes | 1 | \$83,046 | 2.82% |
| CLEVELAND CLINIC FOUNDATION | Yes | 2 | \$75,491 | 2.56% |
| OHIO STATE UNIVERSITY | Yes | 3 | \$72,492 | 2.46% |



Outpatient Surgeries 2020

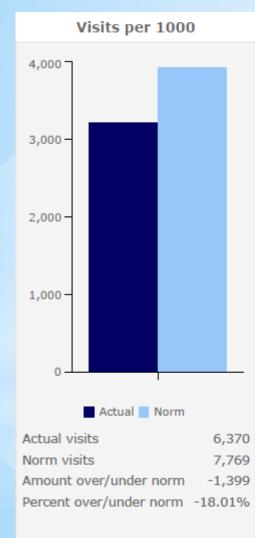




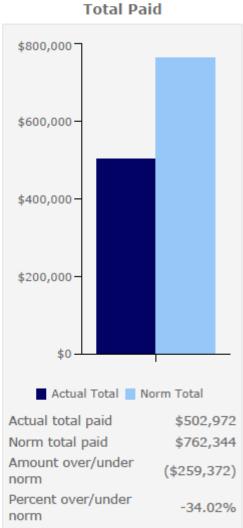




Office Visits 2020





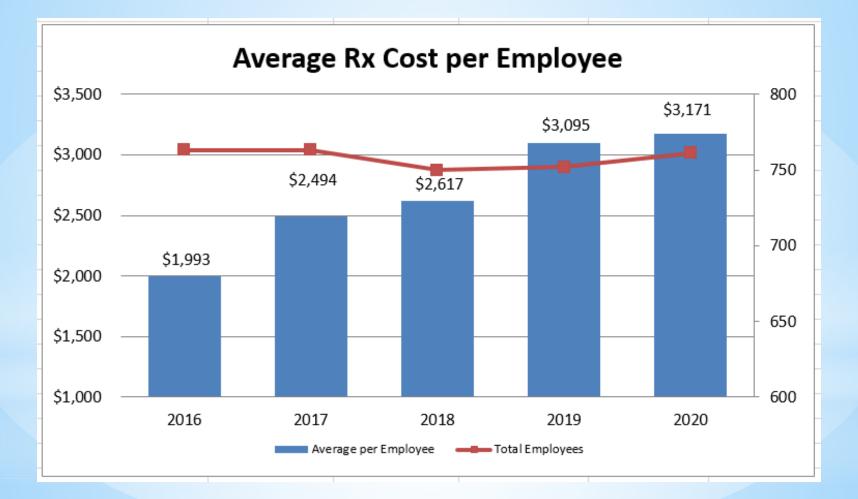




Prescription Drug Review



Plan history and trends Rx COST TREND





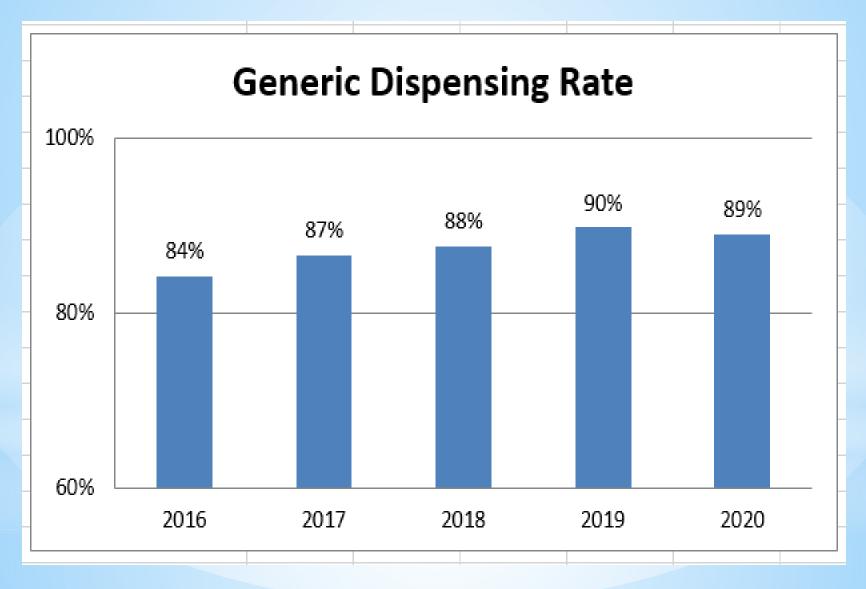
first insurance 2020 vs. 2019 Rx Cost

| Plan Summary 2020 | Re | tail Pharmacy | Mail Order | Total |
|------------------------------------|----|---------------|-----------------|-----------------|
| Plan Paid | \$ | 1,230,253 | \$ 1,183,119 | \$ 2,413,373 |
| # of Scripts | \$ | 18,261 | \$ 4,006 | \$ 22,267 |
| % of Total | | 82% | 18% | |
| Norm: % of Scripts | | 86 % | 14% | |
| Average Plan Paid per Script | \$ | 67.37 | \$ 295.34 | \$ 108.38 |
| Norm: Average Plan Paid per Script | \$ | 71.64 | \$ 462.45 | \$ 124.99 |

| Plan Summary 2019 | Ret | ail Pharmacy | Mail Order | Total |
|------------------------------------|-----|--------------|-----------------|-----------------|
| Plan Paid | \$ | 994,218 | \$ 1,333,141 | \$ 2,327,360 |
| # of Scripts | \$ | 17,202 | \$ 4,031 | \$ 21,233 |
| % of Total | | 81% | 19% | |
| Norm: % of Scripts | | 87 % | 13% | |
| Average Plan Paid per Script | \$ | 57.80 | \$ 330.72 | \$ 109.61 |
| Norm: Average Plan Paid per Script | \$ | 62.15 | \$ 425.01 | \$ 108.30 |



Rx Costs





first insurance Plan history and trends

TOP 5 Prescription Drugs by Cost

| 2020 | | | | | | |
|----------------|-------|-----------|--|--|--|--|
| Name | F | Plan Cost | | | | |
| | | | | | | |
| Stelara | \$ | 246,996 | | | | |
| | | | | | | |
| Trulicity | \$ | 120,869 | | | | |
| | | | | | | |
| Cimzia | \$ | 106,285 | | | | |
| Cilonya | ć | 06 572 | | | | |
| Gilenya | \$ | 96,572 | | | | |
| Rebif Rebidose | \$ | 92,236 | | | | |
| | Ŷ | 72,230 | | | | |
| Tota | al \$ | 662,958 | | | | |

| 2019 | |
|-----------|---------------|
| Name | Plan Cost |
| | |
| Stelara | \$ 193,460 |
| | |
| Afinitor | \$ 157,099 |
| | |
| Ibrance | \$ 102,856 |
| | |
| Trulicity | \$ 92,954 |
| | |
| Cimzia | \$ 74,885 |
| | |
| Total | \$ 621,254 |



first insurance Plan history and trends

Rx Costs – PMPM Cost Share A PREMIER FINANCIAL COMPANY

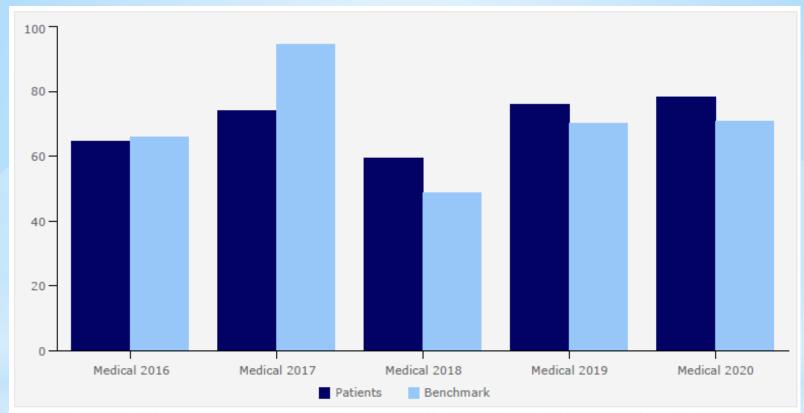
| 2020 | 6.19% | \$76.24 |
|------|-------|---------|
| 2019 | 7.19% | \$88.02 |
| 2018 | 7% | \$64.46 |
| 2017 | 7.05% | \$69.39 |
| 2016 | 8.54% | \$62.73 |



Health Status Trends



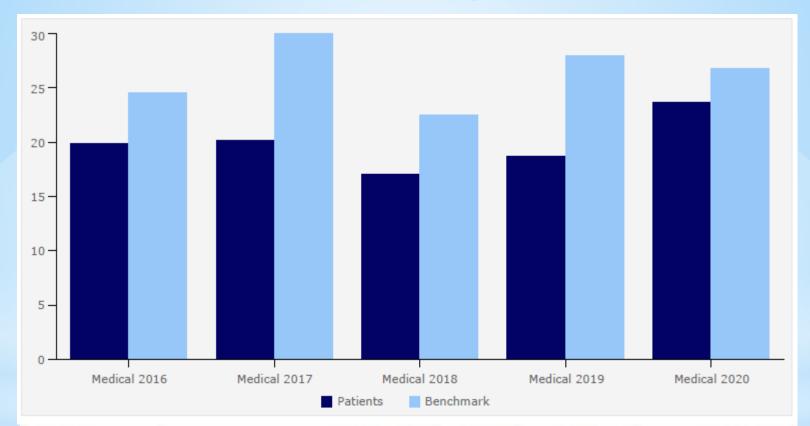
Health Status Trends Arthritis Patients per 1,000



| Project Name | Project Period | Patients | Benchmark | % Over/Under |
|--------------|-------------------------|----------|-----------|--------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | 64.52 | 65.77 | -1.90% |
| Medical 2017 | 01/01/2017 - 12/31/2017 | 74.07 | 94.37 | -21.50% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | 59.36 | 48.57 | 22.22% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | 76.08 | 70.22 | 8.35% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | 78.13 | 70.74 | 10.44% |



Health Status Trends Cancer Patients per 1,000



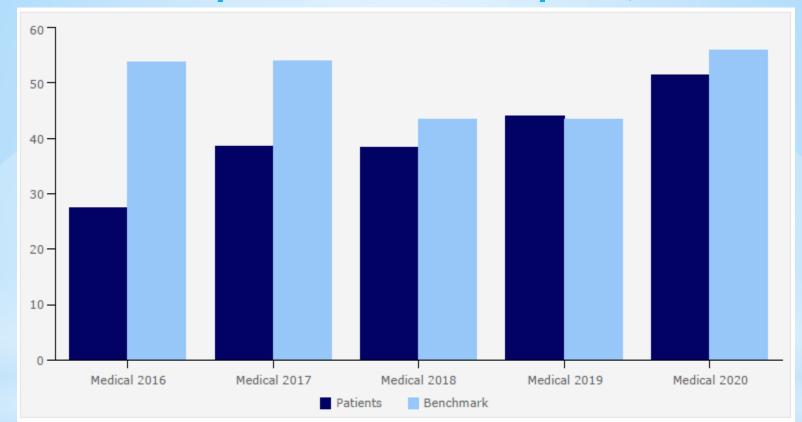
| Project Name | Project Period | Patients | Benchmark | % Over/Under |
|--------------|-------------------------|----------|-----------|--------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | 19.89 | 24.55 | -19.00% |
| Medical 2017 | 01/01/2017 - 12/31/2017 | 20.20 | 29.98 | -32.61% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | 17.02 | 22.55 | -24.52% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | 18.66 | 27.98 | -33.31% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | 23.69 | 26.75 | -11.43% |

Health Status Trends Depression Patients per 1,000

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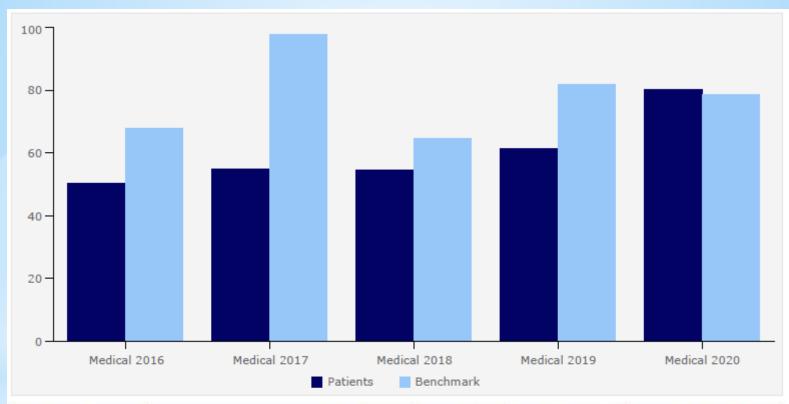
GROUP



| Project Name | Project Period | Patients | Benchmark | % Over/Under |
|--------------|-------------------------|----------|-----------|-----------------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | 27.40 | 53.79 | - <mark>49.06%</mark> |
| Medical 2017 | 01/01/2017 - 12/31/2017 | 38.48 | 54.06 | -28.82% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | 38.41 | 43.37 | -11.43% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | 44.02 | 43.54 | 1.10% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | 51.41 | 55.93 | -8.09% |



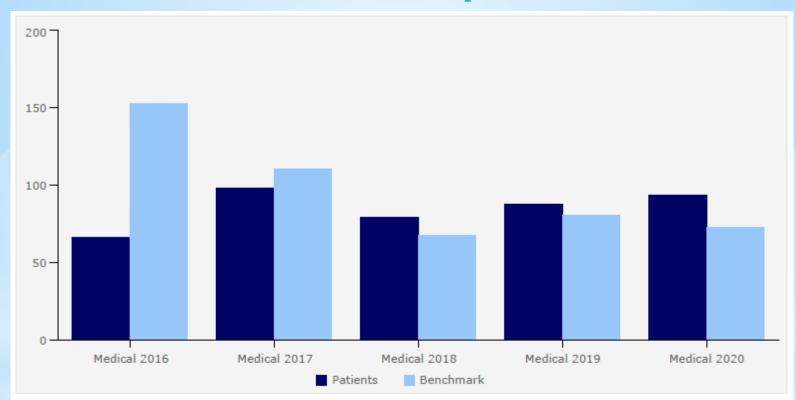
GROUP



| Project Name | Project Period | Patients | Benchmark | % Over/Under |
|--------------|-------------------------|----------|-----------|--------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | 50.38 | 67.89 | -25.80% |
| Medical 2017 | 01/01/2017 - 12/31/2017 | 54.83 | 97.88 | -43.98% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | 54.56 | 64.46 | -15.36% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | 61.24 | 81.71 | -25.04% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | 80.14 | 78.47 | 2.13% |



first insurance Health Status Trends **Heart Patients per 1,000**

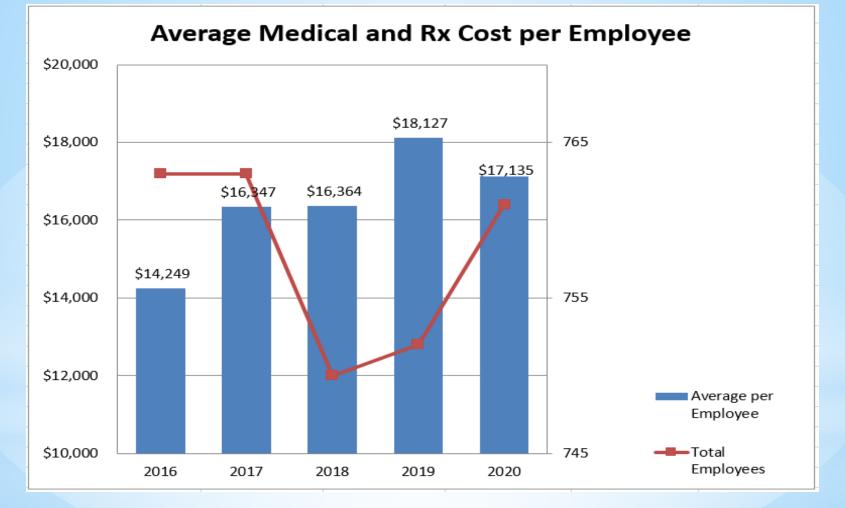


| Project Name | Project Period | Patients | Benchmark | % Over/Under |
|--------------|-------------------------|----------|-----------|--------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | 66.28 | 152.38 | -56.50% |
| Medical 2017 | 01/01/2017 - 12/31/2017 | 98.12 | 110.18 | -10.94% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | 79.00 | 67.81 | 16.52% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | 87.56 | 80.40 | 8.91% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | 93.75 | 72.91 | 28.58% |

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Net Medical and Rx Cost Trend – Per Employee Per Year



Statistics 2020 Kaiser Family Foundation and Truven Analytics

Norm by Region: \$20,009

Norm by Size: \$19,204

Norm by Industry: \$18,692



Health Management

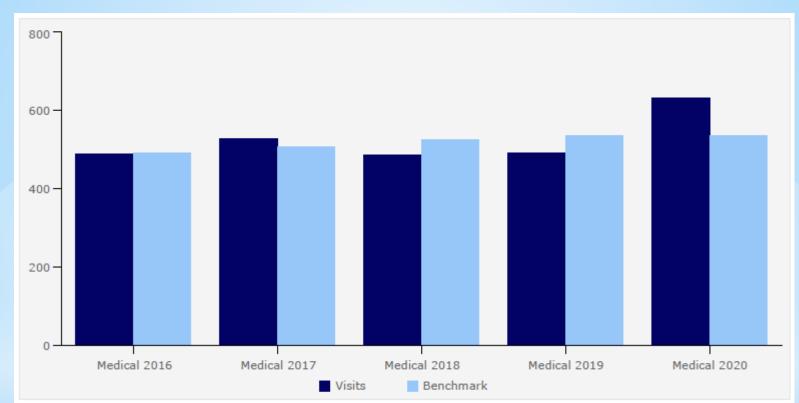


Preventative Care Check Ups

| | 20 1 6 | 2017 | 2018 | 2019 | 2020 |
|--|---------------|------|------|------|------|
| Employees | 343 | 336 | 372 | 374 | 446 |
| Spouses | 150 | 136 | 146 | 158 | 162 |
| Dependents | 464 | 464 | 595 | 585 | 644 |
| Average Members | 2263 | 2277 | 2291 | 2280 | 2280 |
| Total % of Members receiving a Preventative Care Checkup | 42% | 41% | 49% | 49% | 55% |



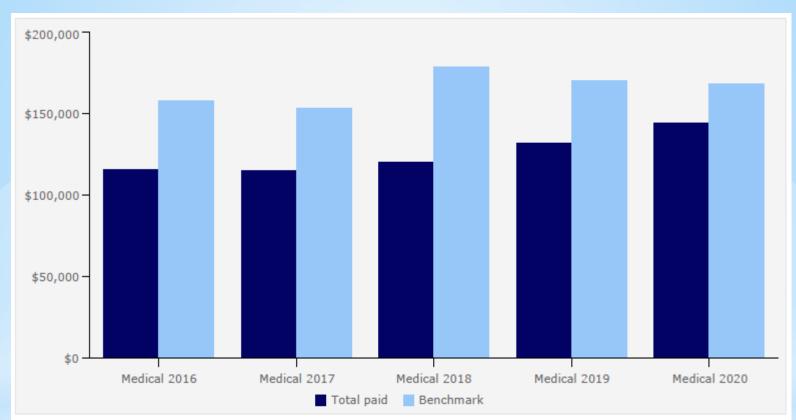
Preventative Care Visits per 1,000



| Project Name | Project Period | Visits | Benchmark | % Over/Under |
|--------------|-------------------------|--------|-----------|--------------|
| Medical 2016 | 01/01/2016 - 12/31/2016 | 490.06 | 492.00 | -0.39% |
| Medical 2017 | 01/01/2017 - 12/31/2017 | 529.10 | 507.00 | 4.36% |
| Medical 2018 | 01/01/2018 - 12/31/2018 | 485.81 | 526.00 | -7.64% |
| Medical 2019 | 01/01/2019 - 12/31/2019 | 492.82 | 537.00 | -8.23% |
| Medical 2020 | 01/01/2020 - 12/31/2020 | 631.05 | 535.00 | 17.95% |



Preventative Care Total Paid



| Project ID | Project Name | Project Period | Total Paid | Benchmark | % Over/Under |
|------------|--------------|-------------------------|--------------|--------------|--------------|
| 364523 | Medical 2016 | 01/01/2016 - 12/31/2016 | \$116,047.14 | \$157,880.91 | -26.50% |
| 384149 | Medical 2017 | 01/01/2017 - 12/31/2017 | \$115,113.51 | \$153,332.49 | -24.93% |
| 403115 | Medical 2018 | 01/01/2018 - 12/31/2018 | \$120,102.25 | \$178,585.05 | -32.75% |
| 417092 | Medical 2019 | 01/01/2019 - 12/31/2019 | \$132,183.44 | \$170,484.23 | -22.47% |
| 422891 | Medical 2020 | 01/01/2020 - 12/31/2020 | \$144,668.40 | \$168,412.04 | -14.10% |



Summary of Plan Costs

- Total Costs are less than Benchmarks on a Per Employee Per Year Cost for 2020
 - Medical Cost per Employee Cost has decreased 7% in 2020. This was virtually the same PEPY cost as 2017 and 2018. 2019 was a higher cost plan year.
 - Rx Cost per Employee Cost increased 3% in 2020. There has been a steady increase over the last 5 years, however, no major increase.



Summary of Plan Costs

- Plan members moving into the HDHP H.S.A. plan increased 1% in 2019. Increased an additional 1% in 2020. For 20201 to date the participation is holding steady at 12%.
- Dependent claims continue to be much higher than the norm and spouse claims have been consistently higher than the norm
- 10 Highest dollar claimants incurred 37% of the claim costs for all individuals exceeding \$25,000 in claims.



Summary of Plan Costs

- Prescription Drug costs Top 5 drugs only increased by less than 7% 2019 to 2020. 3 of the top 5 drugs were the same as last year.
- Plan member cost share is still below the norms.
- # of Scripts increased by approx. 5% in 2020 to \$22,200 vs. 2019 at \$21,200.



Summary of Plan Costs COVID-19 Impact

- Prescription Drug costs were not impacted much by COVID-19 individuals continued to receive necessary medications.
- Average Monthly Medical Costs:
 - January March 2020 \$1,213,980
 April September 2020 \$783,000
 October December 2020 \$1,076,742
- Consideration as we move into the aftermath of COVID:
 - Vaccinations
 - Continuous COVID Diagnosis
 - TeleHealth



Future Considerations



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Future Considerations

Wyandot Crawford School Consortium

- Continue to review medical costs
 - Strategy in plan design
 - HDHP H.S.A higher utilization
 - Employee education
 - Wellness Initiatives optional
- Continue to review Rx costs

 Look at Specialty medication co-pay strategy
 Review Rx co-pay strategy



Questions

Thank you for you time.