July 21, 2015

Steven Hammond Galion City Schools 470 Portland Way N. Galion, OH 44833

#### **Reference: Galion City Schools – Cabling and AP Installation.**

Dear Mr. Hammond,

Thank you for the opportunity to provide Galion City Schools pricing on our services for the cabling and Access Point installation. We are pleased to present this quote for your review and consideration. We appreciate the opportunity to provide these services and look forward to working with Galion City Schools on this project.

If you have any questions, please call me at (312) 265-2191. Again, thank you for your consideration.

Sincerely,

Mike Bzowski netRelevance LLC

529 Larimer Creek Drive • Suite 100 • Monument, CO 80132 • http://www.netrelevance.com

## Quote: GAL-07212015A-Galion OH

## **Legal Notices**

## **Non-binding Notice**

netRelevance LLC submits this Quote for the purpose of providing information related to netRelevance, LLC's services and pricing. To accept a legal offer, Galion City Schools and netRelevance LLC must execute a Statement of Work that is governed by the Terms and Conditions outlined in the Galion City Schools and netRelevance Master Professional Services Agreement or Galion City Schools can submit a Purchase Order.

## 1.0 Quote

The purpose of this quote is to provide Galion City Schools with the pricing to perform cabling and Access Point installation services at the following locations in Galion OH:

- Galion High School 472 Portland Way N, Galion, OH 44833
- Galion Middle School 474 Portland Way N, Galion, OH 44833
- Galion Intermediate School 476 Portland Way N, Galion, OH 44833
- Galion Primary School 478 Portland Way N, Galion, OH 44833
- Administration Building 470 Portland Way N, Galion, OH 44833

netRelevance's pricing is based on the information provided by Galion City Schools, onsite walkthru, project approach, and high level tasks identified below.

#### **1.1 Project Management**

netRelevance will provide project management and coordination for the duration of this project. The Project Manager, Project Coordinators and Subject Matter Experts will maintain open communication with the designated project representative from Galion City Schools, manage the technical resources, and coordinate the delivery of services, communication, and deliverables.

#### **1.2 Installation Services**

netRelevance will provide the following services as part of the cabling and Access Point installation:

- Provide and install up to twenty-five (25) CAT6 plenum cable to designated new Access Point locations in common areas
- Provide and install all necessary CAT6 jacks, and surface mount boxes.
- Test and certify installed CAT6 cables and provide test results.
- Install twenty-five (25) 1ft CAT6 patch cable on the Access Point side, and twenty-five (25) 5ft CAT6 patch cable on the MDF/IDF side.
- Document the serial number and MAC address from client provided Access Points.
- Re-locate up to one-hundred-fifty (150) existing cable drops inside classrooms. Existing cables will be pulled back from the wall sleeve into the classroom ceiling, re-terminate cable on surface mount box or RJ45 plug.
- Mount up to one-hundred-seventy-five (175) client provided Access Points.
- Lift rental including pickup and delivery fees.

## 2.0 Project Assumptions

The following assumptions apply to this project:

- All work to be done during the normal workday (7AM-5PM) unless noted otherwise.
- All patch cables to be provided by others.
- All labor will be non-union.
- All fiber cabling, electrical, conduit, wire mold, pipe stubs, cores, firestop, raceways, sleeves, plywood, ladder tray, etc. are not included in the price of this proposal.

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- Any additional materials and labor other than specified above is not included in the pricing and will be handled via change order on a per need basis.
- If un-encapsulated or unabated asbestos is present on the jobsite, work will not commence or will be halted until approved abatement procedures have been taken.
- If hazardous mold levels are present on the jobsite, work will not commence or will be halted until remediation efforts have been taken.
- If required, bid bond, performance bond and fees will be at additional costs.
- Taxes are not included in the pricing of the proposal. Taxes will be included on the final invoice.

## **3.0 Pricing**

netRelevance proposes the following fixed-fee pricing for the above stated work:

## **Pricing:**

Description:	Total:
<ul> <li>Galion High School – 472 Portland Way N, Galion, OH 44833</li> </ul>	
<ul> <li>Galion Middle School – 474 Portland Way N, Galion, OH 44833</li> </ul>	
• Galion Intermediate School – 476 Portland Way N, Galion, OH 44833	
Galion Primary School - 478 Portland Way N, Galion, OH 44833	
• Administration Building - 470 Portland Way N, Galion, OH 44833	
TOTAL:	\$36,907.00